

July 9, 2007

In regards to: Pre-Application

ConnectME Authority  
Phillip Lindley, Acting Executive Director  
Statehouse Station 18  
Augusta, ME 04333-0018

Attention: Phillip Lindley

Dear ConnectME Authority:

SUBJECT: PRE-APPLICATION

Below is our pre-application request broadband in Edgecomb, ME.

1. We intend on supplying wireless broadband for the entire town of Edgecomb, Maine. The entire town consists of 18 square miles. Edgecomb's population consists of 900 residences. DSL and cable represents less than 20% of the population with broadband availability.
2. XpressAmerica Inc intends on installing 80% of the town with 2.4GHz intelligent mesh network throughout the town. The units will be installed on light poles, or buildings. These units are manufactured by Go-Networks out of California. They will broadcast an encrypted signal to a personal PC wireless card. The remaining 20% will have Motorola canopy units installed which will broadcast point to multi-point. We intend to run a back haul out of Bath, Maine to the Maine Yankee tower in Wiscasset, then to the first tower hop in Edgecomb across the river. The back hauls will consist of Redline 5.8GHz backhauls which have a proven reliability record. We feel the 3 companies that are assisting us with this project will give Edgecomb high quality high-speed, and the flexibility they need for the amount of coverage area.

While each unit we install has the flexibility of delivering up to 15MBs our basic packages we will offer Edgecomb will be as follows.

728/128kbs	\$19.95per month
2048/2048 KBS	\$29.95 per month
5/5MBs	\$39.95 per month.

Higher speed pricing will be determined according to demand.

We intend on completing this project within 100 days of the reward.

3. We are requesting ConnectME Authority to award us \$395,000.00. Attached is a breakdown of the total costs of this project.
4. XpressAmerica Inc has invested a lot of time and effort to see this project through. We have already met with the town of Edgecomb and continue to work on the layout of the new infrastructure. XpressAmerica is currently doing a geographical survey on the town to insure complete coverage. We are also working with the vendors to assure there inventories will be able to be ready when we begin this project. XpressAmerica Inc will begin moving forward on completion of the ConnectME Authority decision on this pre-application. XpressAmerica will provide all financial responsibilities over this amount. XpressAmerica's financial portion is approximately \$95,000 for materials and labor during this build. We are also in the application process of federal assistance from the Department of

agriculture. This will not be able to help in extending additional towns until the loan is completed. This should be about summer of 2008. The town of Edgecomb is requesting this project be completed before then. This grant we are hoping will offer Edgecomb broadband by late fall.

5. Edgecomb sent a survey to its residents, and waits for their return. The town estimates over 500 residents will want our broadband. These customers only connection to the Internet is dial-up.
6. XpressAmerica Inc has worked with the town of Edgecomb very closely in seeing this project can be completed. Edgecomb has shown its support for this project by attending the ConnectME Authority meeting, and giving input to their needs as a small town in Maine with the need for high-speed internet. Given this opportunity XpressAmerica Inc feels it can satisfy the needs of Edgecomb. Without this grant XpressAmerica Inc can not financially offer the town high-speed until we receive the R.U.S. loan next year.
7. XpressAmerica Inc has proven its ability to make high-speed wireless work in Southern Maine. It has proven to be an economical, flexible means of providing high-speed access to Biddeford, Saco, and Arundel.

Sincerely,

Roland Lawler  
CEO  
XpressAmerica Inc