

MUNICIPAL OFFICE
P.O. BOX 139
TOWN of EDGECOMB, MAINE 04556



Fort Edgecomb

August 14, 2007

ConnectME Authority
Phillip Lindley, Acting Executive Director
Statehouse Station 18
Augusta, ME 04333-0018

RE: Pre-application

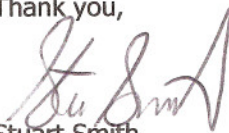
Dear Mr. Lindley and the ConnectME Authority,

Please consider this letter as the Town of Edgecomb's pre-application request for help in bringing broadband service to our rural town.

The following are answers to the questions you require at this time:

1. Over 80% of our town does not have internet service other than dial-up. We are looking to serve the entire unserved portion of town. A map displaying the physical location of the unserved area is forthcoming.
2. We are partnering with XpressAmerica at this time who will be installing a 2.4GHz intelligent mesh network throughout the town. The units will be installed on light poles and buildings. They will broadcast a signal to the end user. There will, also, be about 20% using Motorola canopy units. XpressAmerica plans to have the units and service offerings in production 100 days from your decision. The cost to the residents ranges from about \$20 to \$40 depending on the amount of bandwidth desired.
3. The request at this time is \$395,000. XpressAmerica has forwarded to you the breakdown of these costs.
4. XpressAmerica has shown their financial viability in their pre-application and is satisfactory with the town.
5. Edgecomb will have approximately 900 residents that will have access to the new service. Our total population is approximately 1100.
6. We have done a survey and there is overwhelming support from the residents of the town. Of the respondents: 79% wanted faster service for the town. This number is expected to be much higher because the surveys returned showed that 21% of them came from an area served with broadband currently serving less than 20% of our population.
7. XpressAmerica has proven its ability to serve wireless broadband in southern Maine. With its backing from Go-Networks, we believe they have the expertise to deliver a quality product to the deserving residents of this great town.

Thank you,


Stuart Smith
Selectman
Town of Edgecomb